

Jeremy A. Sharpe, MBA

EMPLOYMENT HISTORY

Principal Consultant <i>Sharpe Economics</i>	2019 to Current
Executive Vice President <i>Vincere Practice Management</i>	2019 to 2022
Senior Managing Consultant <i>Berkeley Research Group</i>	2017 to 2019
Principal <i>Lone Peak Valuation Group</i>	2008 to 2017
Senior Associate <i>LECG</i>	2003 to 2008

EDUCATION

University of Utah Master of Business Administration	2008
University of Utah Bachelor of Science, Economics <i>Magna Cum Laude</i>	2002

PROFESSIONAL MEMBERSHIPS

- National Association of Forensic Economics (NAFE)
- American Academy of Economic and Financial Experts (AAEFE)

NATIONAL CONFERENCE PRESENTATIONS

“Personal Injury Inputs - Life and Worklife Expectancy Calculations in Valuations,” National Association of Certified Valuators and Analysts (NACVA) and the Consultants’ Training Institute’s (CTI) 2014 Annual National Consultants’ Conference, Las Vegas, NV

“Earning Capacity of the Self-employed,” American Board of Vocational Experts (ABVE) 2018 Annual National Conference, Salt Lake City, UT

PUBLICATIONS

No publications to date



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ECONOMICS

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ENGAGEMENT ANALYSIS EXAMPLES

Mr. Sharpe has prepared independent analyses and opinions in hundreds of cases. Including the earning capacity of individuals in wrongful termination, personal injury, wrongful death, defamation, product liability, Federal EEO law violations, and other commercial matters in several states.

Examples of Mr. Sharpe's professional experience are listed as follows:

- Cases involving:
 - Self-employed persons to determine the market rate of earnings and the lost profits of the company
 - Executives in public, private, and non-profit organizations
 - Executive compensation committee consulting for publicly traded companies
 - Claims of economic losses related to alleged violations of Federal EEO laws
 - Wrongful termination cases
 - Individualized calculations of worklife expectancy
 - The loss of retirement, pension, Social Security benefits, and employee stock ownership plans
 - Future lost earnings of minors
 - State and federal employees, including schoolteachers, administrators, police officers, and firefighters
 - Wage analysis to determine annual compensation increases for state employee union negotiations
 - Employees belonging to labor unions
 - Members of the United States Armed Forces
 - Private overseas military contractors
 - Private practice physicians, dentists, chiropractors, and other medical professionals
 - Airline pilots
 - Hourly and Salaried workers
 - Students, homemakers, and other persons not participating in the workforce at the time of the incident
 - The analyses of lost earnings for citizens of foreign countries
 - Valuation of the cost of raising children
 - Analyzed disputed compensation and reimbursements of hundreds of independent contracting truck drivers working for a large logistics company
 - Cases when the analysis of large data sets is required to determine economic losses
 - Independent physician financial consulting
 - Prepared calculations related to business disruption insurance claims, lost profits, and bad faith claims in consulting, mediation, and litigation settings



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PRIOR TESTIMONY EXPERIENCE FROM THE PREVIOUS FOUR YEARS

Carolyn Olson and Thomas Olson v. Valley Family Medicine, P.C.; Cameron Dortch, PA-C; Carolyn Forbes, M.D.; Tooele Orthopedics & Sports Medicine Specialists, P.C.; Crag A. Packham, PA-C; and John Douglas, D.O.

Arbitration Panel Testimony, Salt Lake City, Utah

Tavita Farani; Tyler Bunting; and Michael Locke v. Leslie File; and Prime Time Healthcare, LLC.
Trial, United States District Court, Southern District of Mississippi Northern Division

Shari Gillins and Mitchell Gillins v. Paul K Gardner, M.D., Scott M. Larson, M.D. and Intermountain Healthcare dba Utah Valley Regional Medical Center
Trial, 4th Judicial District Court, Utah

Chad J. Burton v. Handy Truck Line, Inc. and Fidencio R. Rodriguez
Deposition, 3rd Judicial District Court, Utah

AH Aero Service, LLC dba OK3 Air v. Paul Boyer
Deposition, 4th Judicial District Court, Utah

Angela Dowell, personal and as presumptive Personal Representative of the Estate of Thomas Dowell, Jr. Deceased v. University of Utah Hospital and Medical Center; The University of Utah, The State of Utah; and Trident Health Resources, Inc.
Deposition, 3rd District Court, Utah

Chad J. Burton v. Handy Truck Line, Inc. and Fidencio R. Rodriguez
Trial, 3rd Judicial District Court, Utah

Elizabeth Strong, an Individual, v. Taylor Little, an Individual
Deposition, 4th Judicial District Court, Utah

Chandler Petty v. Depositors Insurance Company, a Nationwide Company, and Iowa Corporation
Arbitration, Salt Lake City, Utah

Tirhas Mitku vs. Ultradent Products, Inc.; Does 1 through 15, inclusive
Deposition, United States District Court for the District of Utah

Chandler Petty v. Depositors Insurance Company, a Nationwide Company, and Iowa Corporation
Trial, 3rd Judicial District Court, Utah



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